



NICK FLERLAGE - DIRECTOR

Nick Flerlage is a seasoned real estate professional with an MBA and a robust portfolio of certifications and designations, including Certified Luxury Home Marketing Specialist (CLHMS), Accredited Buyer's Representative (ABR), Certified Negotiation Expert (CNE), Pricing Strategy Advisor (PSA), Short Sale and Foreclosure Resource (SFR), At Home with Diversity (AHWD), Certified New Home Specialist (CNHS), and Residential Construction Certified (RCC).

Raised on a tobacco farm in rural Southern Maryland, Nick's upbringing instilled in him a strong work ethic and deep-rooted values. The youngest of five children, Nick grew up under the guidance of a retired Army Sergeant father and a homemaker mother, learning the importance of dedication and perseverance through his experiences on the farm. This foundation shaped his professional ethos and entrepreneurial spirit.

Nick left home at 17, embarking on a journey of self-made success. He earned both Bachelor's and Master's degrees in Business from the University of Maryland and has since built a career marked by consistent excellence. Recognized among the top 3% of real estate agents nationwide, Nick has been voted "Best of Venice" for seven years and is a 14-time recipient of the Five Star Professional Award. His community contributions include serving on the Venice Citizens Police Academy (2024), the City of Venice Environmental Advisory Board, the Code Enforcement Board, and as a past president of the Venice MainStreet Board (2018). Nick is also a graduate of the 2020 Leadership Venice Class and has held leadership roles in the Venice Chapter of Business Network International (BNI), including serving as President three times.

Nick's approach is characterized by his passion for helping clients navigate life's transitions. Alongside his wife of over 35 years, Beth, Nick specializes in assisting active professionals and retirees in finding or marketing homes that suit their evolving needs. With a reputation for integrity, expertise, and personalized service, Nick is committed to delivering exceptional results for every client.

Nick Flerlage is Broker/Owner of NextHome Suncoast, The Venice Area Chamber of Commerce(VACC) Medium Business of the Year Winner.

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