

Newly Licensed – Now What?

Featuring Denise Oyler

Thursday, January 6, 2022

1:00 p.m. – 4:00 p.m.

Venice Board - 680 Substation Road – Venice, FL

3 Hours CE Credit

\$15.00 in advance - \$20.00 at the door

Must cancel by January 5th for refund

Course Objectives

- Establish a higher level of competency and understanding of applied real estate terms.
- Build and increase your personal confidence level through knowledge.
- Realize that there are choices to be made when setting up your personal business.
- Explore the benefits of a business plan and how to create an effective plan.
- Learn how to professionally guide your customers through the many aspects of the financing process.
- Utilize proven steps to take to avoid pitfalls in the financing process for your clients.
- Working with Sellers
- Working with Buyers
- Enhance your communication skills.
- Explore the importance of establishing real estate partnerships with supporting professionals.
- Understand the title process.
- Realize which professional does what after an executed contract.

To register:

<https://vabrportal.ramcoams.net/Education/History/Classes.aspx?selmenid=men2>

select the course you would like, press “login & account setup, select register,

select register, wait for registration confirmation

Non-Members call: 941/484-0614 to register